# **Bethany House Services, Inc.** and Subsidiaries

Consolidated Financial Statements with Supplementary Information December 31, 2014 with Summarized Comparative Totals for December 31, 2013, and Independent Auditors' Report

### December 31, 2014

### With Summarized Comparative Totals for December 31, 2013

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### **Independent Auditors' Report**

To the Board of Directors
Bethany House Services, Inc. and Subsidiaries
Cincinnati, Ohio 45214

### **Report on the Consolidated Financial Statements**

We have audited the accompanying consolidated statements of Bethany House Services, Inc. and Subsidiaries (a nonprofit organization), which comprise the consolidated statement of financial position as of December 31, 2014, and the related consolidated statements of activities, functional expenses, and cash flows for the year then ended and the related notes to the consolidated financial statements.

### Management's Responsibility for the Consolidated Financial Statements

Management is responsible for the preparation and fair presentation of these consolidated financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

### **Auditors' Responsibility**

Our responsibility is to express an opinion on these consolidated financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America and the standards applicable to the financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free of material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the consolidated financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the consolidated financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

#### Opinion

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the consolidated financial position of Bethany House Services, Inc. and Subsidiaries as of December 31, 2014 and the consolidated changes in its net assets and its cash flows for the year then ended in conformity with accounting principles generally accepted in the United States of America.

### Independent Auditors' Report (Continued)

### **Report on Summarized Comparative Information**

We have previously audited the Bethany House Services, Inc. and Subsidiaries 2013 consolidated financial statements, and our report dated July 2, 2014 expressed an unmodified opinion on those audited financial statements. In our opinion, the summarized comparative information presented herein as of and for the year ended December 31, 2013, is consistent, in all material respects, with the audited financial statements from which it was derived.

### **Other Matters**

### Supplementary and Other Information

Our audit was conducted for the purpose of forming an opinion on the consolidated financial statements as a whole. The accompanying Schedule of Expenditures of Federal Awards, as required by Office of Management and Budget Circular A-133, *Audits of States, Local Governments, and Non-Profit Organizations*, and the supplementary consolidating statement of financial position and activities for the years ended December 31, 2014 and 2013 are presented for purposes of additional analysis and are not a required part of the financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the financial statements. The information has been subjected to the auditing procedures applied in the audit of the consolidated financial statements and certain other procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the consolidated financial statements or to the consolidated financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated in all material respects in relation to the consolidated financial statements as a whole.

### Other Reporting Required by Government Auditing Standards

In accordance with *Government Auditing Standards*, we have also issued our report dated March 11, 2015, on our consideration of Bethany House Services, Inc. and Subsidiaries' internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts and grant agreements, and other matters. The purpose of that report is to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on the internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering Bethany House Services, Inc.'s internal control over financial reporting and compliance.

Barnes, Dennig & Co., Std.

March 11, 2015 Crestview Hills, Kentucky

## Consolidated Statement of Financial Position As of December 31, 2014 With Summarized Comparative Totals as of December 31, 2013

		Temporarily	Permanently	То	tal
	Unrestricted	Restricted	Restricted	2014	2013
Assets					
Current:					
Cash	\$ 148,575	\$ -	\$ -	\$ 148,575	\$ 307,603
Accounts receivable, net	9,301	-	-	9,301	26,814
Pledges receivable, net	-	46,764	123,017	169,781	154,922
Grants receivable, net	122,414	-	-	122,414	177,287
Prepaid expenses and other	15,742			15,742	19,607
Total current assets	296,032	46,764	123,017	465,813	686,233
Property and equipment, net	717,359	-	-	717,359	735,205
Investments	1,300,250	-	442,363	1,742,613	1,536,420
Other:					
Deposits	-	-	-	-	944
Pledges receivable - long term		-			110,707
Total assets	\$2,313,641	\$ 46,764	\$ 565,380	\$ 2,925,785	\$ 3,069,509
Liabilities and Net Assets					
Accounts payable	\$ 59,134	\$ -	\$ -	\$ 59,134	\$ 42,383
Accrued expenses	98,773	-	-	98,773	69,550
Tenant deposits	9,968			9,968	6,150
Total liabilities	167,875	-	-	167,875	118,083
Net Assets	2,145,766	46,764	565,380	2,757,910	2,951,426
Total liabilities and net assets	\$2,313,641	\$ 46,764	\$ 565,380	\$ 2,925,785	\$ 3,069,509

## Consolidated Statement of Activities For the Year Ended December 31, 2014 With Summarized Comparative Totals for the Year Ended December 31, 2013

			Temp	orarily	Per	manently		To	tal	
	Unrestri	cted	Rest	ricted	Re	stricted		2014		2013
Public support:										
Contributions	\$ 180,	452	\$	2,450	\$	2,985	\$	185,887	\$	132,093
Campaign income	1,	844		-		-		1,844		52,792
Special events	153,	203		-		-		153,203		214,165
Less direct benefit costs	• •	380)		-		-		(29,380)		(60,360)
Churches and other religious organizations		437		-		-		30,437		23,386
Foundations	142,			-		-		142,813		179,864
Donated facilities, materials and services	17,	394		-		-		17,394		94,423
Total public support	496,	763		2,450		2,985		502,198		636,363
Revenues:										
Rental agent and other fees	124,	631		-		-		124,631		111,465
Government grants	1,254,	482		-		-	1	,254,482	1	1,290,813
Miscellaneous income	27,	908		-		-		27,908		14,660
Interest income		13		-		-		13		192
Total revenues	1,407,	034				-	1	,407,034	1	1,417,130
Net assets released from restrictions	232,	596	(23	32,596)		-		-		-
Total public support and revenues	2,136,	393	(23	30,146)		2,985	1	,909,232	2	2,053,493
Less amounts paid to subrecipients under Family Housing Partnership	(175,	860)		-		-		(175,860)		(184,167)
Total public support and revenues, net of amounts paid to subrecipients	1,960,	533_	(23	30,146)		2,985	1	,733,372	1	1,869,326
Expenses:										
Program services	1,642,	889		_		-	1	,642,889	1	1,708,731
Management and general	214,			-		-		214,841		167,322
Fundraising	159,			-		-		159,311		153,626
Total expenses	2,017,	041		-		-	2	,017,041		2,029,679
Change in net assets before other items	(56,	508)	(23	30,146)		2,985		(283,669)		(160,353)
Investment income	,	495	•	20,658		-		90,153		210,845
Change in net assets		987		9,488)		2,985		(193,516)		50,492
Net assets, beginning of year	2,132,		•	6,252		562,395		,951,426	2	2,900,934
Net assets, end of year	\$ 2,145,			6,764	\$	565,380		,757,910		2,951,426

### Consolidated Statement of Functional Expenses Year Ended December 31, 2014 With Summarized Comparative Totals for December 31, 2013

			Program	n Services			Supp	orting Serv	ices		
	Shelter	Rapid Rehousing	Transitional Housing	Family Shelter	Permanent	Total Program Services	Management and General	Fund- raising	Total Supporting Services	To	otal 2013
				Partnership	Housing						
Salaries	\$ 253,345	\$ 135,556	\$ 65,096	\$ 120,752	\$ 43,834	\$ 618,583	\$ 132,118	\$ 105,122	\$ 237,240	\$ 855,823	\$ 821,728
Payroll taxes	25,470	14,985	7,226	12,148	5,610	65,439	14,482	11,241	25,723	91,162	73,341
Employee benefits	36,240	10,818	3,810	13,796	1,710	66,374	14,257	6,968	21,225	87,599	87,554
Total salaries and related expenses	315,055	161,359	76,132	146,696	51,154	750,396	160,857	123,331	284,188	1,034,584	982,623
Specific assistance to individuals	36,589	278,959	190,761	-	-	506,309	-	-	-	506,309	571,763
Maintenance and repairs	23,521	7,057	2,983	3,638	59,926	97,125	11,567	8,443	20,010	117,135	108,108
Utilities	18,539	2,664	1,421	1,864	43,457	67,945	2,581	1,418	3,999	71,944	68,242
Professional fees	6,335	4,941	2,794	3,882	20,473	38,425	5,393	11,282	16,675	55,100	13,989
Food	35,433	-	-	-	-	35,433	-	-	-	35,433	31,179
Insurance	6,874	3,775	1,693	2,174	7,974	22,490	2,230	1,451	3,681	26,171	23,908
Support contracts	1,875	1,875	1,875	16,127	-	21,752	-	_	_	21,752	17,099
Supplies	9,349	1,250	908	1,332	642	13,481	3,691	3,010	6,701	20,182	26,353
Telephone	4,784	2,664	1,497	2,066	3,722	14,733	3,625	1,130	4,755	19,488	18,263
Miscellaneous	1,165	217	798	131	71	2,382	15,986	329	16,315	18,697	28,575
Real estate taxes	258	-	-	37	10,497	10,792	78	-	78	10,870	5,716
Travel and conferences	1,475	3,655	2,353	1,320	100	8,903	873	915	1,788	10,691	16,009
Case management contracts	-	5,600	-	-	-	5,600	-	-	-	5,600	20,443
Postage	234	81	113	25	27	480	1,263	3,607	4,870	5,350	6,178
Staff professional fees	1,073	390	240	566	136	2,405	1,988	707	2,695	5,100	30,671
Membership	1,169	386	215	579	2	2,351	1,042	357	1,399	3,750	4,224
Admin sales tax	-	-	-	-	-	-	14	-	14	14	249
Printing	-	-	-	-	-	-	-	-	-	-	1,094
Rent	-	-	-	-	-	-	-	-	-	-	2,800
Bad debt expense (recoveries)	-				(2,213)	(2,213)				(2,213)	
Total expenses before depreciation	463,728	474,873	283,783	180,437	195,968	1,598,789	211,188	155,980	367,168	1,965,957	1,977,486
Depreciation	11,233	11,458	7,601	3,964	9,844	44,100	3,653	3,331	6,984	51,084	52,193
Total expenses	\$ 474,961	\$ 486,331	\$ 291,384	\$ 184,401	\$ 205,812	\$1,642,889	\$ 214,841	\$ 159,311	\$ 374,152	\$2,017,041	\$2,029,679

## Consolidated Statement of Cash Flows For the Years Ended December 31, 2014 With Summarized Comparative Totals for the Year Ended December 31, 2013

	2014		2013	
Cook flavor from an evention a potivities				
Cash flows from operating activities	Φ	(402 540)	Φ	FO 400
Change in net assets	\$	(193,516)	\$	50,492
Adjustments to reconcile change in net assets to				
cash from operating activities:		54.004		50.400
Depreciation		51,084		52,193
Realized (gains) losses on investments		632		(37,167)
Unrealized gains on investments		(6,743)		(125,707)
Changes in:		47.540		(0.500)
Accounts receivable, net		17,513		(8,590)
Pledges receivable, net		95,848		170,091
Grants receivable, net		54,873		132,919
Prepaid expenses and other		4,809		(9,178)
Accounts payable		16,751		(30,972)
Accrued expenses		29,223		(9,213)
Tenant deposits		3,818		(3,000)
Net cash provided by operating activities		74,292		181,868
Cash flows from investing activities				
Purchase of property and equipment		(33,235)		(31,770)
Proceeds from sale of investments		22,415		349,562
Purchases of investments		(222,500)		(606,596)
Net cash used in investing activities		(233,320)		(288,804)
Net change in cash		(159,028)		(106,936)
Cash, beginning of year		307,603		414,539
Cash, end of year	\$	148,575	\$	307,603

#### **Notes to Consolidated Financial Statements**

### NOTE 1 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

### Nature of Organization and Operations

Bethany House Services, Inc. (BHS) provides emergency shelter, transitional housing, permanent housing, and other related services to homeless families. Specifically, emergency shelter is provided to women and children at a 14-room home on Fairmount Avenue in Cincinnati and at other off site facilities. Programs offered by BHS provide a safe, secure environment, supervised meals, transportation assistance and enrichment programs.

In addition, BHS administers the Family Housing Partnership (FHP) which is a collaboration of the five family shelters in Cincinnati – Mercy Health-St. John, Salvation Army, Interfaith Hospitality Network, YWCA and BHS. The goal of the FHP is to improve the case management system across the family shelters to create efficiency and standardized care. BHS is the lead agency and grant applicant and provides fiscal and administrative oversight.

Significant funding is received from the State of Ohio and City of Cincinnati for shelter operations. The majority of the funding for the Family Housing Partnership, Rapid Rehousing and Transitional Housing is received from the Department of Housing and Urban Development.

Prior to 2014, BHS had a for-profit subsidiary, Bethany Homes, Inc. (BHI). BHI was incorporated in Ohio in 1992 for the specific purpose of real estate development and management. BHI had a 1% investment in a limited partnership, Bethany Homes Limited Partnership (BHLP), a partnership that owned and managed a 24-unit apartment complex that provided a low cost housing alternative to low income families. BHI was the general partner of BHLP. BHS had a 99% limited partnership interest in BHLP. During 2014, BHLP and BHI were dissolved and all remaining assets and liabilities were transferred to BHS.

### Principles of Consolidation

The consolidated financial statements include the accounts of BHS, BHI, and BHLP (collectively, the Organization). All material inter-company transactions have been eliminated.

### Financial Statement Presentation

The consolidated financial statements include certain prior year summarized comparative information in total but not by net asset class. Such information does not include sufficient detail to constitute a presentation in conformity with accounting principles generally accepted in the United States of America. Accordingly, such information should be read in conjunction with the BHS's financial statements for the year ended December 31, 2013 from which the comparative information was derived.

The consolidated financial statements have been prepared on the accrual basis of accounting in accordance with generally accepted accounting principles (GAAP). The Organization is required to report information regarding its financial position and activities according to three classes of net assets: unrestricted net assets which have no donor-imposed restriction; temporarily restricted net assets which have donor-imposed restrictions that will expire in the future; and permanently restricted net assets which have donor-imposed restriction which do not expire.

### Notes to Consolidated Financial Statements (Continued)

### NOTE 1 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

#### Fair Value Measurements

GAAP has a three-level hierarchy for fair value measurements based on transparency of valuation inputs as of the measurement date. The hierarchy is based on the lowest level of input that is significant to the fair value measurement. The three levels are defined as follows: Level 1 inputs are unadjusted quoted prices for identical assets in active markets; Level 2 inputs are observable quoted prices for similar assets in active markets; Level 3 inputs are unobservable and reflect management's best estimate of what market participants would use as fair value.

#### Contributions

Gifts of cash and other assets received without donor stipulations are reported as unrestricted revenue and net assets. Gifts received with a donor stipulation that limits their use are reported as temporarily or permanently restricted revenue and net assets. When a donor stipulated time restriction ends or purpose restriction is accomplished, temporarily restricted net assets are reclassified to unrestricted net assets and reported in the statement of activities as net assets released from restrictions. Gifts having donor stipulations which are satisfied in the period the gift is received are reported as unrestricted revenue.

Gifts of long-lived assets with explicit restrictions that specify how the assets are to be used and gifts of cash or other assets that must be used to acquire long-lived assets are reported as restricted support. Absent explicit donor stipulations about how long-lived assets must be maintained, the Organization reports expirations of donor restrictions when the donated or acquired long-lived assets are placed in service.

### Property and Equipment

Property and equipment are recorded at cost or, if donated or impaired, at fair value at the time of the gift or determination. Depreciation is calculated on a straight-line basis over the estimated useful lives of the respective assets. Major improvements are capitalized, while maintenance and repairs are expensed as incurred. BHS capitalizes purchases of land, buildings and equipment in excess of \$2,000.

In accordance with GAAP, the Organization assesses the recoverability of the carrying amount of property and equipment if certain events or changes occur, such as a significant decrease in market value of the assets or a significant change in operating conditions. Based on its most recent analysis, the Organization believes no impairments existed at December 31, 2014 and 2013.

### Cash

BHS maintains its cash in bank deposit accounts which, at times, exceed federally insured limits. BHS has not experienced any losses in such accounts and management believes it is not exposed to any significant credit risk.

### Accounts Receivable and Pledges Receivable

Receivables are written off as uncollectible after the Organization has used reasonable collection efforts and deems them uncollectible. Based on these criteria, no allowance for doubtful accounts has been provided at both December 31, 2014 and 2013 since the Organization expects no material losses.

### Notes to Consolidated Financial Statements (Continued)

### NOTE 1 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

### Investments and Investment Return

Investments in equity securities having a readily determinable fair value and all debt securities are carried at fair value. Other investments are valued at the lower of cost or fair value. Investment return includes dividends, interest and realized and unrealized gains and losses on investments.

Investment return that is initially restricted by donor stipulation and for which the restriction will be satisfied in the same year is included in unrestricted net assets. Other investment return is reflected in the statements of activities as unrestricted, temporarily restricted or permanently restricted based upon the existence and nature of any donor or legally imposed restrictions.

The Organization's investments do not have a significant concentration of credit or market risk within any industry, specific institution or group of investments.

#### Government Fees and Grants

Support funded by grants is recognized as the Organization performs the contracted services or incurs outlays eligible for reimbursement under the grant agreements. Grant activities and outlays are subject to audit and acceptance by the granting agency and, as a result of such audit, adjustments could be required.

### Contributed Materials and Services

Contributions of materials meeting the requirements for recognition have been recorded in the consolidated statement of activities as public support in-kind donations and in the consolidated statement of functional expenses at their estimated fair market values at the date of receipt.

Contributions of services are recognized as revenue at their estimated fair value only when the services received create or enhance nonfinancial assets or require specialized skills possessed by the individual providing the service and the service would typically need to be purchased if not donated.

### Functional Expenses

The costs of providing various programs and other activities have been summarized on a functional basis in the statement of activities, accordingly, certain costs have been allocated among benefited programs and supporting services.

### **Income Taxes**

BHS is exempt from income taxes under Section 501(c)(3) of the Internal Revenue Code and a similar provision of Ohio law. However, BHS is subject to federal income tax on any unrelated business taxable income.

BHI is subject to federal, state and local income taxes. No provision for income taxes is reflected in the accompanying consolidated financial statements, as BHI experienced a net loss for the years ended December 31, 2014 and 2013.

BHLP is treated as a partnership for federal and state income tax purposes and accordingly the tax effects of the Partnership's income or loss are passed through to the partners. The partners include their allocable share of the net income or loss (as reported for tax purposes) in their respective income tax returns.

### Notes to Consolidated Financial Statements (Continued)

### NOTE 1 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

### Income Taxes (Continued)

The organizations' tax returns are subject to review and examination by federal, state and local authorities. The organizations believe they have appropriate support for any tax positions taken, and therefore, do not have any uncertain income tax positions that are material to the financial statements. The organizations are generally no longer subject to examinations by tax authorities for years before 2011.

### Use of Estimates

The preparation of financial statements requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of the revenues, expenses, gains, losses and other changes in net assets during the reporting period. Actual results could differ from those estimates.

#### Reclassifications

Certain 2013 figures have been reclassified to conform to the 2014 presentation.

### Subsequent Events

Subsequent events were considered through March 11, 2015, the date which the financial statements were available to be issued.

### NOTE 2 TEMPORARILY RESTRICTED NET ASSETS

Temporarily restricted net assets as of December 31 consisted of the following:

	2014		2014			2013
Pledges receivable - time restricted	\$	46,764	\$	93,097		
To be transferred to the board-designated endowment		_		163,155		
	\$	46,764	\$	256,252		

### NOTE 3 PERMANENTLY RESTRICTED NET ASSETS

Permanently restricted net assets as of December 31 consisted of the following:

	2014			2013
Pledges receivable - restricted for endowment Donor-restricted endowment funds	\$	123,017 442,363	\$	172,532 389,863
	\$	565,380	\$	562,395

### NOTE 4 PLEDGES RECEIVABLE

Pledges receivable as of December 31, 2014 and 2013 consisted of unconditional promises to give to the Organization's donor-restricted endowment fund and to be used for general operating purposes. As of December 31, 2014, all donations are expected to be received within one year. A discount of \$2,448 and \$4,281 has been applied to these outstanding amounts as of December 31, 2014 and 2013, respectively.

### Notes to Consolidated Financial Statements (Continued)

### NOTE 5 INVESTMENTS AT FAIR VALUE

Investments at fair value at December 31 consisted of the following:

	2014	2013		
Level 1:				
Fixed income mutual funds	\$ 580,744	\$ 536,536		
Equity mutual funds	1,000,694	871,875		
Other mutual funds	89,100	71,016		
Level 2:				
Money market funds	72,075	56,993		
	\$ 1,742,613	\$ 1,536,420		

Fair values for fixed income, equity and other mutual funds are determined by reference to quoted market prices. Fair value for money market funds is determined based on the value of underlying securities.

Investment return consisted of the following:

	2014		2013
Realized gains (losses)	\$ (632)	\$	37,167
Unrealized gains	6,743		125,707
Interest and dividends	 84,042		47,971
	\$ 90,153	\$	210,845

### NOTE 6 DONATED FACILITIES, MATERIALS AND SERVICES

BHS received the following in-kind donations of facilities, materials and supplies during 2014 and 2013:

	2014		2013
Donated materials and supplies Qualified donated services	\$ 17,394 -	\$	14,626 79,797
	\$ 17,394	\$	94,423

During 2014 and 2013, a number of volunteers have donated significant amounts of time to BHS. Total volunteer hours were 5,737 and 11,123 in 2014 and 2013, respectively.

### NOTE 7 PROPERTY AND EQUIPMENT

Property and equipment consisted of the following at December 31:

	2014	2013
Land	\$ 105,716	\$ 105,716
Buildings and improvements	1,165,458	1,132,222
Furniture, equipment and vehicles	201,149	201,149
Less accumulated depreciation	(754,964)	(703,882)
	\$ 717,359	\$ 735,205

### Notes to Consolidated Financial Statements (Continued)

### NOTE 8 LINE OF CREDIT

The Organization has \$450,000 line of credit available from a bank. There was no outstanding balance at December 31, 2014 and 2013. The line of credit bears interest at an annual rate equal to prime rate plus 1.0% (prime rate 3.25% at December 31, 2014). The line of credit is secured by the investment account of the Organization.

### NOTE 9 GOVERNMENT GRANTS

BHS received the following governmental grants for the year ended December 31:

	2014	2013
US government agencies	\$ 1,068,010	\$ 1,128,091
State of Ohio	112,500	112,500
Other local government agencies	73,972	50,222
	\$ 1,254,482	\$ 1,290,813

### NOTE 10 CONCENTRATIONS OF CREDIT RISK

Financial instruments, which potentially subject BHS to a concentration of credit risk, consist primarily of investments and grants receivable. BHS invests cash with an outside investment advisor, which invests in marketable securities with high credit ratings. BHS performs periodic evaluations of the relative credit standing of these financial institutions, which are considered in BHS's investment strategy.

The Organization derives revenue from individual government contracts. Future revenue granted under these contracts is dependent upon continued government support and is subject to the risk of changes or cancellations in program funding. For 2014 and 2013, revenues from government contracts were 58% and 59% of total revenues.

#### NOTE 11 RETIREMENT PLAN

BHS maintains a 401(k) plan for the benefit of all employees. BHS made a 2% matching contribution of \$12,465 and \$10,311, for the years ended December 31, 2014 and 2013, respectively.

### NOTE 12 ENDOWMENT

The Organization's endowment consists of board-designated and donor-restricted endowment funds established to provide income to the operations of BHS. As required by GAAP, net assets associated with endowment funds, including funds designated by the Board of Trustees to function as endowments, are classified and reported based on the existence or absence of donor-imposed restrictions.

### Interpretation of Relevant Law

The Board of Trustees of the Organization follows the Uniform Prudent Management of Institutional Funds Act (UPMIFA). UPMIFA provides guidance on matters concerning the governance and management of donor-restricted endowment funds. Under UPMIFA, the original value of donated gifts to the permanent endowment, the original value of subsequent gifts to the permanent endowment, and accumulations to the permanent endowment made in accordance with the direction of the applicable donor gift instrument are classified as permanently restricted net assets. The remaining portion of the donor-restricted endowment fund that is not classified as permanently restricted net assets is classified as temporarily restricted net assets until those amounts are appropriated for expenditure by the Board of Trustees

### Notes to Consolidated Financial Statements (Continued)

### NOTE 12 ENDOWMENT (Continued)

### Endowment Net Asset Composition and Changes in Endowment Net Assets

The endowment net asset composition by type of fund is as follows for December 31, 2014:

	Unrestricted	Temporarily Restricted	Permanently Restricted	Total
Donor-restricted endowment funds Board designated endowment funds	\$ - 1,300,250_	\$ - -	\$ 442,363 <u>-</u>	\$ 442,363 
Total funds	\$ 1,300,250	\$ -	\$ 442,363	\$1,742,613

The endowment net asset composition by type of fund is as follows for December 31, 2013:

	Un	restricted	mporarily estricted	rmanently estricted		Total
Donor-restricted endowment funds Board designated endowment funds	\$	- 983,402	\$ 163,155 -	\$ 389,863	\$	553,018 983,402
Total funds	\$	983,402	\$ 163,155	\$ 389,863	\$ 1	,536,420

The changes in endowment and board designated net assets for the year ended December 31, 2014 and 2013 were as follows:

	<u>Un</u>	restricted	emporarily estricted	rmanently estricted	 Total
Endowment net assets - 12/31/12 Interest and dividend income Realized and unrealized gains Contributions of cash from donors Investment fees	\$	699,434 47,971 162,874 80,006 (6,883)	\$ 162,915 - - 240 -	\$ 254,163 - - 135,700 -	\$ 1,116,512 47,971 162,874 215,946 (6,883)
Endowment net assets - 12/31/13	\$	983,402	\$ 163,155	\$ 389,863	\$ 1,536,420
Interest and dividend income Realized and unrealized gains Contributions of cash from donors Investment fees Appropriated for expenditure Reclassification		62,717 4,560 69,831 (6,523) 23,108 163,155	21,325 1,551 2,450 (2,218) (23,108) (163,155)	- 52,500 - - -	84,042 6,111 124,781 (8,741) -
Endowment net assets - 12/31/14	\$	1,300,250	\$ -	\$ 442,363	\$ 1,742,613

### Return Objectives and Risk Parameters

The Organization has adopted investment and spending policies for endowment assets that attempt to provide for long-term growth of assets sufficient to preserve the real purchasing power of the principal of its endowments. The return objective shall be accomplished using a balanced strategy of cash equivalents, equities and mutual funds. The performance objectives will be measured against appropriate industry benchmarks such as the S&P 500 Index and Lehman Brothers Government/Corporate Intermediate Index.

### Notes to Consolidated Financial Statements (Continued)

### NOTE 12 ENDOWMENT (Continued)

### Strategies Employed for Achieving Objectives

To satisfy its long-term rate-of-return objectives, the Organization relies on a total return strategy in which investment returns are achieved through both capital appreciation (realized and unrealized) and current yield (interest and dividends). The Organization targets a diversified asset allocation that places a greater emphasis on equity-based investments to achieve its long-term return objectives within prudent risk constraints.

### Spending Policy and How the Investment Objectives Relate to Spending Policy

The Organization has a policy of appropriating for distribution each year five percent of its previous twelve quarter moving average endowment fund balance and additional amounts at the discretion of the Board of Directors. In establishing this policy, the Organization considered the long-term expected return on its endowment. Accordingly, this spending policy should, over time, protect the inflation-adjusted value of the endowment and, consequently, allow inflation-adjusted spending to occur into the distant future. This is consistent with the Organization's objective to maintain the purchasing power of the endowment assets held in perpetuity or for a specified term as well as to provide additional real growth through new gifts and investment return.

#### NOTE 13 SUBSEQUENT EVENTS

Subsequent to year-end, the Organization entered into an agreement to assume the operations of one of the network shelters of the Family Housing Partnership, Mercy Health-St. John. As a result of this assumption, the Organization acquired a property located in Over the Rhine, Ohio valued at \$99,840, an automobile and has the rights to future funding received through Federal and state grants, as well as the United Way of Greater Cincinnati. Additionally, the Organization received a funding commitment from Mercy Health-St. John for \$150,000 to be received in two equal installments in 2015 and 2016.



### Consolidating Statement of Financial Position December 31, 2014

	Se	House rvices, Inc.	thany es, Inc.	thany nes LP	Elimi	inations	Coi	nsolidated
Assets								
Current:								
Cash	\$	148,575	\$ -	\$ -	\$	-	\$	148,575
Accounts receivable		9,301	-	-		-		9,301
Pledges receivable		169,781	-	-		-		169,781
Grants receivable		122,414	-	-		-		122,414
Prepaid expenses and other		15,742	 	 		-		15,742
Total current assets		465,813	-	-		-		465,813
Property and equipment, net		717,359	-	-		-		717,359
Investments:								
Marketable securities		1,742,613	-	 -		-		1,742,613
Total assets	\$	2,925,785	\$ -	\$ -	\$	-	\$	2,925,785
Liabilities and Net Assets								
Liabilities								
Current:								
Accounts payable	\$	59,134	\$ -	\$ -	\$	-	\$	59,134
Accrued expenses		98,773	-	-		-		98,773
Tenant deposits		9,968	 -	 -		-		9,968
Total liabilities		167,875	-	-		-		167,875
Net Assets								
Unrestricted		2,145,766	-	-		-		2,145,766
Temporarily restricted		46,764	-	-		-		46,764
Permanently restricted		565,380	 -	 -		-		565,380
Total net assets		2,757,910	-			-		2,757,910
Total liabilities and net assets	\$	2,925,785	\$ _	\$ -	\$	-	\$	2,925,785

### Consolidating Statement of Activities Year Ended December 31, 2014

	Bethany House	Bethany	Bethany		•
Dublic Cumpert and Davenues	Services, Inc.	Homes, Inc.	Homes LP	Eliminations	Consolidated
Public Support and Revenues Public support:					
Contributions	\$ 182,887	\$ -	\$ 3,000	\$ -	\$ 185,887
Campaign income	1,844	Ψ -	φ 0,000 -	Ψ -	1,844
Special events	153,203	-	_	-	153,203
Less direct benefit costs	(29,380)	-	-	-	(29,380)
Churches and other religious organizations	30,437	-	-	-	30,437
Foundations	142,813	-	-	-	142,813
Donated facilities, materials and services	17,394				17,394
Total public support	499,198		3,000		502,198
Revenues:					
Rental agent and other fees	5,000	-	124,631	(5,000)	124,631
Government grants	1,254,482	-	-	-	1,254,482
Miscellaneous income	11,411	-	16,497	-	27,908
Interest income	7		6		13
Total revenues	1,270,900		141,134	(5,000)	1,407,034
Total public support and revenues	1,770,098	-	144,134	(5,000)	1,909,232
Less amounts paid to subrecipients under Family Housing Partnership	(175,860)				(175,860)
Total public support and revenues, net of amounts paid to subrecipients	1,594,238		144,134	(5,000)	1,733,372
Expenses					
Program services	1,476,516	-	171,373	(5,000)	1,642,889
Management and general	214,841	-	-	-	214,841
Fundraising	159,311				159,311
Total expenses	1,850,668		171,373	(5,000)	2,017,041
Change in net assets before other changes	(256,430)	-	(27,239)	-	(283,669)
Gain (loss) on dissolution of LP	(74,816)	2,386	-	72,430	-
Investment income	90,153				90,153
Change in net assets	(241,093)	2,386	(27,239)	72,430	(193,516)
Net assets, beginning of year	2,999,003	61,779	29,625	(138,981)	2,951,426
Distributions		(64,165)	(2,386)	66,551	
Net assets, end of year	\$ 2,757,910	\$ -	\$ -	\$ -	\$ 2,757,910

### Consolidating Statement of Financial Position Year Ended December 31, 2013

	Bethany House Services, Inc.	Bethany Homes, Inc.	Bethany Homes LP	Eliminations	Consolidated
Assets					
Current: Cash Accounts receivable Pledges receivable Grants receivable Prepaid expenses and other	\$ 272,231 18,120 154,922 177,287 19,022	\$ - - - - -	\$ 35,372 11,649 - - 585	\$ - (2,955) - - -	\$ 307,603 26,814 154,922 177,287 19,607
Total current assets	641,582		47,606	(2,955)	686,233
Property and equipment, net	527,045	-	208,160	-	735,205
Investments:  Marketable securities Investments in subsidiary Limited partnership investment	1,536,420 74,010 -	- - 64,971	- - -	(74,010) (64,971)	1,536,420 - -
Total investments	1,610,430	64,971	-	(138,981)	1,536,420
Other: Deposits Pledges receivable - long term Interest receivable Note receivable - affiliate	944 110,707 128,750 85,000	- - - -	- - - -	- (128,750) (85,000)	944 110,707 - 
Total other assets	325,401			(213,750)	111,651
Total assets	\$ 3,104,458	\$ 64,971	\$ 255,766	\$ (355,686)	\$ 3,069,509
Liabilities and Net Assets					
Liabilities Current: Note payable - affiliate Accounts payable Accrued expenses Tenant deposits	\$ - 35,905 69,550	\$ - 3,192 - -	\$ 85,000 6,241 128,750 6,150	\$ (85,000) (2,955) (128,750)	\$ - 42,383 69,550 6,150
Total liabilities	105,455	3,192	226,141	(216,705)	118,083
Net Assets Unrestricted Temporarily restricted Permanently restricted General partner Limited partner	2,180,356 256,252 562,395 - -	61,779 - - - - -	- - - 64,971 (35,346)	(74,010) - - (64,971) -	2,168,125 256,252 562,395 - (35,346)
Total net assets	2,999,003	61,779	29,625	(138,981)	2,951,426
Total liabilities and net assets	\$ 3,104,458	\$ 64,971	\$ 255,766	\$ (355,686)	\$ 3,069,509

### Consolidating Statement of Activities Year Ended December 31, 2013

	Bethany House Services, Inc.	Bethany Homes, Inc.	Bethany Homes LP	Eliminations and Adjustments	Consolidated
Public Support and Revenues					
Public support:		•	•	•	<b>A</b> 400 000
Contributions	\$ 132,093	\$ -	\$ -	\$ -	\$ 132,093
Campaign income Special events	52,792 214,165	-	-	-	52,792 214,165
Less direct benefit costs	(60,360)	_	_	-	(60,360)
Churches and other religious organizations	23,386	-	-	-	23,386
Foundations	179,864	-	-	-	179,864
Donated facilities, materials					
and services	94,423				94,423
Total public support	636,363	-	-	-	636,363
Revenues:					
Rental agent and other fees	12,915	-	110,550	(12,000)	111,465
Government grants	1,290,813	-	-	-	1,290,813
Cancellation of debt income	-	-	-	-	-
Miscellaneous income	6,623	-	8,037	- (4.250)	14,660
Interest income	4,434		8	(4,250)	192
Total revenues	1,314,785		118,595	(16,250)	1,417,130
Total public support and revenues	1,951,148	-	118,595	(16,250)	2,053,493
Less amounts paid to subrecipients under Family Housing Partnership	(184,167)		_		(184,167)
Total public support and revenues, net of amounts paid to subrecipients	1,766,981		118,595	(16,250)	1,869,326
Expenses					
Program services	1,601,445	-	123,536	(16,250)	1,708,731
Management and general	167,322	49	-	(49)	167,322
Fundraising	153,626				153,626
Total expenses	1,922,393	49	123,536	(16,299)	2,029,679
Change in net assets before other changes	(155,412)	(49)	(4,941)	49	(160,353)
Investment income	210,845				210,845
Increase (decrease) in net assets	55,433	(49)	(4,941)	49	50,492
Net assets, beginning of year	2,943,570	61,828	34,566	(139,030)	2,900,934
Net assets, end of year	\$ 2,999,003	\$ 61,779	\$ 29,625	\$ (138,981)	\$ 2,951,426

### Schedule of Expenditures of Federal Awards Year Ended December 31, 2014

U.S. DEPARTMENT OF HOUSING AND URBAN DEVELOPMENT	CFDA Number	Expenditures
Continuum of Care Program	14.267	\$ 1,019,290
Passed through City of Cincinnati Emergency Solutions Grants Program	14.231	40,150
Total U.S. Department of Housing and Urban Development		1,059,440
U.S. DEPARTMENT OF HOMELAND SECURITY		
Emergency Food and Shelter National Board Program	97.024	8,570
Total U.S. Department of Homeland Security		8,570
Total Expenditures of Federal Awards		\$ 1,068,010

### Notes to Schedule of Expenditures of Federal Awards Year Ended December 31, 2014

### NOTE 1 BASIS OF PRESENTATION

The accompanying schedule of expenditures of federal awards includes the federal grant activity of Bethany House Services, Inc. ("the Organization") and is presented on the accrual basis of accounting. The information in this schedule is presented in accordance with the requirements of OMB Circular A-133, *Audits of States, Local Governments, and Non-Profit Organizations*.

### NOTE 2 SUBRECIPIENTS

Of the federal expenditures presented in the schedule, the Organization provided federal awards to subrecipients as follows:

SUBRECIPIENT	CFDA Number	Amount Provided
Interfaith Hospitality Network	14.267	\$ 35,172
Mercy St. John	14.267	70,344
Salvation Army	14.267	35,172
Young Women's Christian Association	14.267	 35,172
		\$ 175,860

### Schedule of Expenditures of State Awards Year Ended December 31, 2014

OHIO DEVELOPMENT SERVICES AGENCY	CFDA Number	Exp	oenditures_
Homeless Crisis Response Program	S-L-12-7KC-1	\$	112,500
Total Expenditures of State Awards		\$	112,500



## INDEPENDENT AUDITORS' REPORT ON INTERNAL CONTROL OVER FINANCIAL REPORTING AND ON COMPLIANCE AND OTHER MATTERS BASED ON AN AUDIT OF FINANCIAL STATEMENTS PERFORMED IN ACCORDANCE WITH GOVERNMENT AUDITING STANDARDS

To the Board of Directors Bethany House Services, Inc. and Subsidiaries Cincinnati, Ohio 45214

We have audited, in accordance with the auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards* issued by the Comptroller General of the United States, the consolidated financial statements of Bethany House Services, Inc. and Subsidiaries (a nonprofit organization), which comprise the consolidated statements of financial position as of December 31, 2014 and 2013, and the related consolidated statements of activities, functional expenses, and cash flows for the years then ended, and the related notes to the consolidated financial statements, and have issued our report thereon dated March 11, 2015.

### **Internal Control over Financial Reporting**

In planning and performing our audit of the consolidated financial statements, we considered Bethany House Services, Inc. and Subsidiaries' internal control over financial reporting (internal control) to determine the audit procedures that are appropriate in the circumstances for the purpose of expressing our opinion on the consolidated financial statements, but not for the purpose of expressing an opinion on the effectiveness of Bethany House Services, Inc. and Subsidiaries' internal control. Accordingly, we do not express an opinion on the effectiveness of the Organization's internal control.

A deficiency in internal control exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, misstatements on a timely basis. A material weakness is a deficiency, or a combination of deficiencies, in internal control, such that there is a reasonable possibility that a material misstatement of the entity's financial statements will not be prevented, or detected and corrected on a timely basis. A significant deficiency is a deficiency, or a combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

Our consideration of internal control was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control that might be material weaknesses or significant deficiencies. Given these limitations, during our audit we did not identify any deficiencies in internal control that we consider to be material weaknesses. However, material weaknesses may exist that have not been identified.

### **Compliance and Other Matters**

As part of obtaining reasonable assurance about whether Bethany House Services, Inc. and Subsidiaries' consolidated financial statements are free from material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements, noncompliance with which could have a direct and material effect on the determination of financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit, and accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards*.

# INDEPENDENT AUDITORS' REPORT ON INTERNAL CONTROL OVER FINANCIAL REPORTING AND ON COMPLIANCE AND OTHER MATTERS BASED ON AN AUDIT OF FINANCIAL STATEMENTS PERFORMED IN ACCORDANCE WITH GOVERNMENT AUDITING STANDARDS (Continued)

### **Purpose of this Report**

The purpose of this report is solely to describe the scope of our testing of internal control and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the Organization's internal control or on compliance. This report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the Organization's internal control and compliance. Accordingly, this communication is not suitable for any other purpose.

Burner, Dennig & Co., Std.

March 11, 2015 Crestview Hills, Kentucky



### INDEPENDENT AUDITORS' REPORT ON COMPLIANCE FOR EACH MAJOR PROGRAM AND ON INTERNAL CONTROL OVER COMPLIANCE REQUIRED BY OMB CIRCULAR A-133

To the Board of Directors Bethany House Services, Inc. and Subsidiaries Cincinnati, Ohio 45214

### Report on Compliance for Each Major Federal Program

We have audited Bethany House Services, Inc. and Subsidiaries' compliance with the types of compliance requirements described in the *OMB Circular A-133 Compliance Supplement* that could have a direct and material effect on each of Bethany House Services, Inc. and Subsidiaries' major federal programs for the year ended December 31, 2014. Bethany House Services, Inc. and Subsidiaries' major federal programs are identified in the summary of auditor's results section of the accompanying schedule of findings and questioned costs.

### Management's Responsibility

Management is responsible for compliance with the requirements of laws, regulations, contracts, and grants applicable to its federal programs.

### Auditor's Responsibility

Our responsibility is to express an opinion on compliance for each of Bethany House Services, Inc. and Subsidiaries' major federal programs based on our audit of the types of compliance requirements referred to above. We conducted our audit of compliance in accordance with auditing standards generally accepted in the United States of America; the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States; and OMB Circular A-133, *Audits of States, Local Governments, and Non-Profit Organizations*. Those standards and OMB Circular A-133 require that we plan and perform the audit to obtain reasonable assurance about whether noncompliance with the types of compliance requirements referred to above that could have a direct and material effect on a major federal program occurred. An audit includes examining, on a test basis, evidence about Bethany House Services, Inc.'s compliance with those requirements and performing such other procedures, as we considered necessary in the circumstances.

We believe that our audit provides a reasonable basis for our opinion on compliance for each major federal program. However, our audit does not provide a legal determination of Bethany House Services, Inc. and Subsidiaries' compliance.

### Opinion on Each Major Federal Program

In our opinion, Bethany House Services, Inc. and Subsidiaries complied, in all material respects, with the types of compliance requirements referred to above that could have a direct and material effect on each of its major federal programs for the year ended December 31, 2014.

### **Report on Internal Control over Compliance**

Management of Bethany House Services, Inc. and Subsidiaries is responsible for establishing and maintaining effective internal control over compliance with the types of compliance requirements referred to above. In planning and performing our audit of compliance, we considered Bethany House Services, Inc. and Subsidiaries' internal control over compliance with the types of requirements that could have a direct and material effect on each major federal program to determine the auditing procedures that are appropriate in the circumstances for the purpose of expressing an opinion on compliance for each major federal program and to test and report on internal control over compliance in accordance with OMB Circular A-133, but not for the purpose of expressing an opinion on the effectiveness of internal control over compliance. Accordingly, we do not express an opinion on the effectiveness of Bethany House Services, Inc. and Subsidiaries' internal control over compliance.

## INDEPENDENT AUDITORS' REPORT ON COMPLIANCE FOR EACH MAJOR PROGRAM AND ON INTERNAL CONTROL OVER COMPLIANCE REQUIRED BY OMB CIRCULAR A-133 (Continued)

A deficiency in internal control over compliance exists when the design or operation of a control over compliance does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, noncompliance with a type of compliance requirement of a federal program on a timely basis. A material weakness in internal control over compliance is a deficiency, or combination of deficiencies, in internal control over compliance, such that there is a reasonable possibility that material noncompliance with a type of compliance requirement of a federal program will not be prevented, or detected and corrected, on a timely basis. A significant deficiency in internal control over compliance is a deficiency, or a combination of deficiencies, in internal control over compliance with a type of compliance requirement of a federal program that is less severe than a material weakness in internal control over compliance, yet important enough to merit attention by those charged with governance.

Our consideration of internal control over compliance was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control over compliance that might be material weaknesses or significant deficiencies. We did not identify any deficiencies in internal control over compliance that we consider to be material weaknesses. However, material weaknesses may exist that have not been identified.

The purpose of this report on internal control over compliance is solely to describe the scope of our testing of internal control over compliance and the results of that testing based on the requirements of OMB Circular A-133. Accordingly, this report is not suitable for any other purpose.

Bunes, Dunig & Co., Std.

March 11, 2015 Crestview Hills, Kentucky

### Schedule of Findings and Questioned Costs Year Ended December 31, 2014

### Section I – Summary of Auditor's Results

Fii	nancial Statements								
Ту	pe of auditor's report issued: <u>Unmodified</u>								
Int	ernal control over financial reporting:								
•	Material weakness(es) identified?		Yes	X	No				
•	Significant deficiency(ies) identified that are not considered to be material weaknesses?		Yes	X	None noted				
No	incompliance material to financial statements noted?		Yes	X	No				
Fe	deral Awards								
Int	ernal control over major programs:								
•	Material weakness(es) identified?		Yes	X	No				
•	Significant deficiency(ies) identified that are not considered to be material weaknesses?		Yes	X	None noted				
Ту	Type of auditor's report issued on compliance for major programs: <u>Unmodified</u>								
Any audit findings disclosed that are required to be reported in accordance with Section 510(a) of Circular A-133?  Yes X									
Ide	entification of Major Programs								
	CFDA No. Name of Federal Programs or	Clusters							
	14.267 Continuum of Care								
Do	llar threshold used to distinguish between Type A and Type B prograr	ms:	\$300	,000					
Au	ditee qualified as low-risk auditee?	Χ	Yes		No				
Se	ction II – Financial Statement Findings								
No	No matters are reportable								
Se	Section III – Federal Award Findings and Questioned Costs								
No	matters are reportable								

### Summary Schedule of Prior Audit Findings Year Ended December 31, 2014

Reference Number	Summary of Finding	Status

No matters are reportable